

CITY OF BETHLEHEM
INTER-DEPARTMENTAL CORRESPONDENCE

SUBJECT: Request for Approval by City Council of Contract Award or Contract Price Increase Pursuant to City Ordinance, Article 121.05 (a)

“The Compliance Engine” software and services for the Fire Prevention Bureau

TO: City Council, all members, and Council Solicitor

FROM: Craig Baer, Deputy Fire Chief

DATE: October 11, 2018

On behalf of the Administration, pursuant to City Ordinances, Article 121.05, I request City Council’s approval of the following recommendation of the referenced contract award or price increase.

- Check Type of Contract:

_____ The contract is for over \$50,000 and required to be bid under the Third Class City Code. We have advertised the above referenced project and received qualified bids. We recommend award of the contract to the bidder identified and for the reasons stated below.

_____ The recommendation is for a price increase of 10% or more for an existing contract over \$50,000 that was previously bid and awarded under the Third Class City Code.

 x The contract is for the engagement of professional services. We have received one (1) proposal for professional services in connection with above referenced project.

- Is the contract appropriation (or price increase) included in this year’s budget?

 X yes no

- Identify contract funding sources (general fund, grants, loans, etc): No Cost to City. All payments to the contracted party will come from a fee of \$15 to be paid by companies required to file inspection reports under the International Fire Code. A resolution has been given to City council to set this fee in the above-stated above.

- The name and address of the recommended Professional Service Provider are:

BRYCER
4355 Weaver Parkway
Suite 330
Warrenville, Illinois 60555

- Term of contract or estimated completion date, subject to standard extensions: Three year initial term starting at contract execution
- Description of project or scope of services to be provided: Please see attached Executive Summary
- State the actual or estimated price to the City or the proposed Department budget allowance for the initial term; and state payment rate per unit of service if applicable: \$0
- Number of renewal term options and duration of each renewal, if any: unlimited renewals at three year intervals with ability to opt out at any time with 90 days written notice.
- Maximum dollar value of all renewals provided for beyond the original term as if all renewals were exercised: \$0
- Reasons for recommendation of Administration and Council approval of contract: Executing this contract will help improve efficiency in the daily operations of Fire Inspectors. This contract will help increase the number of inspections we conduct annually by allowing us to spend more time conducting inspections, and less time tracking down the record required to complete the inspections. This contract should also help reduce fuel expenses by reducing multiple trips to the same location to complete inspections.

Please approve this recommendation by passing the accompanying resolution. A vote of final approval is requested at the first City Council agenda listing of this matter.

By: 

Craig D. Baer, Deputy Fire Chief

Copies To: Mayor
 Director of Administration
 Director of Budget and Finance
 Law Bureau
 Purchasing Bureau
 Controller
 Project Manager

Attachment: The Compliance Engine Executive Summary



The Compliance Engine is a simple, internet based tool for Fire Prevention Bureaus to track and drive code compliance, reduce false alarm activity, and provide a safer community. It provides a secure cloud environment in which third party contractors that inspect, test, and maintain fire protections systems, can submit their reports via Brycer's web portal direct to the Plainfield Fire Protection District, facilitating a more efficient review, tracking, and follow-up process with occupants to correct deficiencies and maintain systems. Brycer also provides a proactive service, in addition to the web-based technology, that includes hard and soft copy notifications to help increase testing and maintenance activity in a given jurisdiction. The end result is a comprehensive and accurate aggregation of data around which buildings have what types of systems, when they were last tested, and if there are any open deficiencies that could jeopardize their successful deployment in the event of an incident. With The Compliance Engine, the Plainfield Fire Protection District will be better equipped to do more with less in their mission to drive 100% code compliance with life safety laws.

Current Landscape:

- 40% of life safety systems go uninspected or maintained every year
- 32.5% of false alarms are due lack of maintenance and testing
- 29% of fire code official's time is spent administering 3rd Party ITM reports
- 95% of AHJs do not have the resources to enforce their adopted fire code
- Current Process is manual, paper based, reactionary, inefficient and expensive

The Compliance Engine Benefits:

- Drives 100% Compliance with fire & life safety code
- Electronically collects, organizes and tracks fire and life safety test results
- Maximizes limited resources, saves time and streamlines communication
- Built to ensure a safer environment for firefighters, citizens and guests
- Saves AHJs money while strengthening life safety

Revenue Model:

- Free for Fire Department
- Zero charge to the building owners
- Fee paid by 3rd party contractors on per system, per premises, per annum basis.
- Delivers Compliance resulting in new business and maintenance revenue for 3rd party contractors
- Endorsed by IKECA, Arizona Fire Alarm Assoc. and Western Fire Chiefs Assoc.

Learn more at www.thecomplianceengine.com or 855-279-2371

Collect. Connect. Comply.



Notable National Partners:

Los Angeles, CA
Raleigh, NC
Salt Lake City, UT
Hartford, CT
Boise, ID
Wichita, KS

Long Beach, CA
Reno, NV
Bellevue, WA
Greensboro, NC
Sunnyvale, CA
Martin County, FL

State of Mississippi
State of Maryland
Irving, TX
Iowa City, IA
St. Lucie County, FL
Casper, WY

RESOLUTION NO. 2018-_____

Authorization to enter contract with Brycer, LLC to collect, manage and provide access to commercial fire protection system inspection records.

BE IT RESOLVED by authority of the City Council of the City of Bethlehem, including but not limited to Article 1501.05(dd) of the Codified Ordinances of the City of Bethlehem, that the Mayor and Controller, and/or such other City officials as deemed appropriate by the City Solicitor, are hereby authorized to execute a contract with Brycer, LLC, on behalf of the Fire Marshal of the City of Bethlehem, to collect, manage and provide access to commercial fire protection system inspection records, as well as collect related fees authorized by resolution of City Council, and execute such other agreements and documents as are deemed necessary and/or incidental thereto by the City Solicitor in furtherance of the City's powers and responsibilities under the Pennsylvania Uniform Construction Code.

Sponsored by: _____

ADOPTED BY COUNCIL THIS _____ DAY OF _____, 2017.

President of Council

ATTEST:

City Clerk